Raise conversion rates and maintain loyalty.

Did you know revamping your website could help you do just that?



FOR IMPROVING YOUR WEBSITE'S CONVERSION



UNCLUTTERED DESIGNS DESIRED

The web design trends have truly evolved over the years. The current trends favor clean uncluttered designs where the layout is simple and content is readable.

You should remove the redundant features like animation and flash from the pages. Also, reduce the content to keep it precise, informative, and engaging.

1

CODING AND DESIGN MUST INTERTWINE



CONTENT SHOULD **BE MOBILE RESPONSIVE**

Over the years, the influence of mobile devices on a website's traffic has become clearly evident. The sites offering seamless experiences on any screen size are ranking ahead of the unresponsive designs.

If your website adapts to any screen with easy accessibility of all its features and functionalities, it is likely to attract more traffic.



2 SIMPLE NAVIGATION **IS A MUST**

The design of your website shouldn't overwhelm users. Rather, the navigation should be simple and straightforward. The visitors must be able to find information within 2-3 seconds on your web pages.

If it takes a long time to find the desired information, the chances of abandonment are greater.

TIP

Having clear contact information with only 3-4 fields to fill out increases conversion rates and trust.

> **Contact SMILE media today for a** complimentary consultation on how to get started!



Believe it or not, the quality of images can largely affect the conversion rates. Hence, most of the experts believe that you should refrain from using

stock photos.

Preferably, get the real images of your business clicked by an expert photographer to build the trust and confidence of users. If you run an ecommerce site, then creating your own professional photos of the product will definitely increase conversion rates.



Internet Publishing

SMILE media A web development agency Offices in Boston, MA & Exeter, NH www.smilemultimedia.com +1(603) 758-4118